

ANY COMPANY HVAC

MANAGEMENT REPORT - ANY MONTH, YEAR

	MONTH	BUDGET	%	YTD	BUDGET	%		
SALES:								
New Construction			%			%	< ----- >	% of Completion Sales - Add (Subtract)
New Construction - Tract			%			%	< ----- >	
Replacements			%			%	< ----- >	
Regular Service			%			%		
Service Contracts			%			%		
Total	\$0	\$0					< ----- >	\$0 Annualized Sales
GROSS PROFIT:								Net of Warr. % % %
New Construction			%			%		2006 \$ Annual Growth %
New Construction - Tract			%			%		
Replacements			%			%		
Regular Service			%			%		
Service Contracts			%			%		
SubTotal GP			%			%		
Other Direct Costs:								
Supplies			%			%		
Warranty			%			%		
Other Direct Costs:	\$0	\$0	%			%		
Total Gross Profit	\$0	\$0		\$0	\$0			OVERHEAD 2006 \$ Target is Annualized: \$0 Sales @ X.X %: \$0
Overhead							< ----- >	
Net Profit	\$0	\$0		\$0	\$0			

YEAR TO DATE OVERHEAD						
YTD BUDGET			YTD BUDGET			
VARIOUS	Salaries/Wages		5406	Bank Charges		
5110	Unapplied		5407	Website/Internet		
5120	PTO Expense		5408	Computer Expense		
5116	Training-Labor		5410	GPS Expense		
5200	Federal Payroll Tax Exp		5415	Dues & Subscriptions		
5205	FUTA		5416	Card Processing Fees		
5210	SUTA		5420	Travel		
5213	Labor Burden Absorbed		5425	Entertainment		
5215	Goup Insurance		5429	Officer's Life Ins		
5220	Worker's Compensation		5427	Fuel Surcharges		
5222	Safety Program Costs		5430	Professional Fees		
5235	Pension Expense (401K)		5435	Contributions		
5307	Tools Location 1		5440	Business Insurance		
5308	Tools Location 2		5445	Taxes: Property/Other		
5310	Truck Expense		5460	Advertising		
5315	Lease Exp - Vehicles		5470	Bad Debts		
5320	Gas & Oil		5500	Rent: Location 1		
5322	Employee Truck Allow		5501	Rent: Location 2		
5325	Equipment Repairs		5505	Utilities		
5350	Training		5510	Telephone		
5355	Licenses/ Taxes		5515	Trash		
5360	Uniforms		5520	Rep & Maint - Bldg.		
5362	Office Machine Lease		5600	Depreciation		
5364	Employee Procurement		6500	Other (Income)		
5366	Employee Relations		6510	Interest (Income)		
5400	Office Exp: Location 1		6520	Cash Discounts		
5401	Office Exp: Location 2		6600	Interest Expense		
5402	Printing		6605	Penalties		
5403	Blue Prints		6530	Gain /Loss - Sale FA		
5405	Postage & Freight			Total Overhead		

Leased Fleet:	#
GPS Installs:	#

Prior	Warranty:	Current YTD
0.00%	NC (W107)	%
0.00%	Tract (W207)	%
0.00%	Replacement (W407)	%

Memo Only:

Owned Vehicles:

BUILDING	
Asset	
Note	
Asset Expansion	
Out of Pocket	0

INVENTORY	
Warehouse A - Equip	
Warehouse B - Equip	
Other	
Total	\$0
Last Month	

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