

This form is made available by HVACR Business magazine. Here's to helping your business grow!

Exhibit C

Residential Comfort Consultant Monthly Performance Comparison
 YTD through ____ / ____ / ____

Comfort Consultant	SALES						SALES LEADS									
	Total \$	R	Avg. \$/Sales	R	No. Sales	R	No. Issued	R	\$Sold/Lead Issued	R	Appt's Ran	R	% Ran	R	Close %	R
(Example) John Doe	\$ 50,000.00	2	\$ 5,000.00	4	10	1	20	2	\$ 2,500.00	3	15	4	75%	3	67%	3
Total All																
Average																

R=Rank